

NMDC LTD.

July 09, 2012

BSE Code: 526371 NSE Code: NMDC Reuters Code: NMDC.NS Bloomberg NMDC:IN

NMDC was incorporated in 1958 as a Government of India fully owned public enterprise and is under the administrative control of the Ministry of Steel, Government of India. It is India's single largest iron ore producer and exporter, presently producing about 30 million tonne of iron ore from 3 fully mechanized mines. NMDC had developed many mines like Kiriburu, Meghataburu iron ore mines in Bihar, Khetri Copper deposit in Rajasthan, Kudremukh Iron Ore Mine in Karnataka, Phosphate deposit in Mussorie.

Investor's Rationale



Net profit plummeted by 21.7% on lower revenue

NMDC Ltd reported a decline in net profit for Q4FY'12 by 21.7% YoY at ₹16.4 billion against ₹21.0 billion, mainly due to decline in net revenue by 31.2%, due to lower realisation and volume production. Further, the company incurred an exceptional item (non-operating expense) of ₹0.5 billion and increase in operating expenses (other expenses, consumption of raw material and consumption of stores and spares) dragged the net profit. Increase in other income by 24.0%, decrease in tax and depreciation by 23.4% and 19.7% respectively could not offset the decline of net profit. NPM expanded by 244bps YoY to 52.3% against 49.8% while, contracted by 324bps on QoQ.

Selow than expected topline of 31.2% on lower realisation and volume.

NMDC Ltd reported a decline in net revenue by 31.2% YoY at ₹25.9 billion against ₹37.7 billion, primarily on account of lower realisation at ₹4,054/tonne on back of reduction in rates of fine. Further, iron ore sales volume declined by 23.8% due to Naxal activity around the mines and at the same time production too was hampered by 19.3% YoY. Iron ore segments revenue declined by 31.7% YoY While, other minerals and services segment reported a growth of 56.2% YoY.

SEBITDA declined by 27.8% on higher other expenses, consumption of raw material, stores and spares

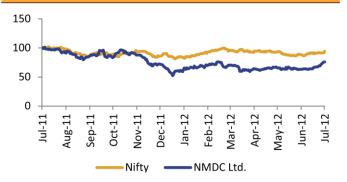
EBIDTA of the company registered a decline of 27.8% YoY at ₹19.8 billion against ₹27.4 billion, due to higher operating expenses where, other expenses grew by 34.4%, consumption of spares and stores cost grew by 10.3% and consumption of raw material grew by 10.4%. The company's OPM expanded by 355bps YoY to 76.2% against 72.7% and on QoQ basis it contracted by 387bps.

•	•	
Market Data		
CMP (₹)		197
Target Price		220
Stop Loss		190
Duration		Mid-term
52-week High-Low (₹)		268.0/135.6
Rise from 52WL (%)		45.3
Correction from 52WH (%)		26.5
Beta		0.6
1 year Average Volume (mn)		0.39
	3M-	16.7
Stock Return (%)	6M-	19.6
	9M-	(16.6)
Market Cap (₹bn)		783.0
Enterprise Value (₹bn)		578.9

Shareholding Pattern						
	Mar'12	Dec'11	Chg			
Promoters (%)	90.0	90.0	-			
FII (%)	0.7	0.8	(0.1)			
DII (%)	8.3	8.3	-			
Public & Others (%)	1.0	0.9	0.1			

Quarterly Performance							
(₹ bn)	Q4 FY'12	Q4 FY'11	Q3 FY'12	YoY Change(%)	QoQ Change(%)		
Net sales	25.9	37.7	28.2	(31.2)	(8.1)		
Op. exp	6.2	10.3	5.6	(40.1)	9.8		
EBITDA	19.8	27.4	22.6	(27.8)	(12.5)		
OPM (%)	76.2	72.7	80.1	355bps	(387bps)		
Net profit	16.4	21.0	18.6	(21.7)	(11.6)		
NPM (%)	52.3	49.8	55.5	244bps	(324bps)		
EPS	4.1	5.3	4.7	(21.7)	(11.7)		

One Year Price Chart







Indbank Merchant Banking Services Ltd.
I Floor, Khiviraj Complex I,
No.480, Anna Salai, Nandanam, Chennai 600035
Telephone No: 044 – 24313094 - 97
Fax No: 044 – 24313093

www.indbankonline.com

Disclaimer

@ All Rights Reserved

This report and Information contained in this report is solely for information purpose and may not be used as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. The investment as mentioned and opinions expressed in this report may not be suitable for all investors. In rendering this information, we assumed and relied upon, without independent verification, the accuracy and completeness of all information that was publicly available to us. The information has been obtained from the sources that we believe to be reliable as to the accuracy or completeness. While every effort is made to ensure the accuracy and completeness of information contained, Indbank Limited and its affiliates take no guarantee and assume no liability for any errors or omissions of the information. This information is given in good faith and we make no representations or warranties, express or implied as to the accuracy or completeness of the information. No one can use the information as the basis for any claim, demand or cause of action.

Indbank and its affiliates shall not be liable for any direct or indirect losses or damage of any kind arising from the use thereof. Opinion expressed is our current opinion as of the date appearing in this report only and are subject to change without any notice.

Recipients of this report must make their own investment decisions, based on their own investment objectives, financial positions and needs of the specific recipient. The recipient should independently evaluate the investment risks and should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document and should consult their advisors to determine the merits and risks of such investment.

The report and information contained herein is strictly confidential and meant solely for the selected recipient and is not meant for public distribution. This document should not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced, duplicated or sold in any form.